

LOCAL BUSINESS NETWORK STRENGTHENS SMALL COMPANY

ABOUT VAC-TRON EQUIPMENT, LLC. Vac-Tron Equipment, LLC in Okahumpka, Florida is a private standalone business whose 54 employees produce a full line of industrial vacuums, potholing, daylighting, hydro-excavation, and air excavation equipment. For twenty years they have demonstrated a commitment to build strength, safety, durability and one-of-a-kind features into all of the company's products, and then to back them up with integrity and service. Vac-Tron Equipment, LLC is distributed by over 110 nationwide dealers with new dealers being added in Canada, Europe and Australia.

THE CHALLENGE. Vac-Tron Equipment, LLC was purchasing fabricated items from out of state causing long lead times and challenges with quality control.

MEP CENTER'S ROLE. The local FloridaMakes Business Advisor reviewed the situation and determined that its partnership with the Manufacturing Association of Central Florida was the perfect network to assist Vac-Tron Equipment, LLC with its supply chain. A high level assessment was compiled of the fabricated items that were being purchased out of state and these parameters were matched to the capabilities of a local fabricator within the same county.

"The implementation of the new local supplier has enabled Vac-Tron Equipment, LLC to have greater control of incoming quality while reducing lead time on key elements of the finished product. The new local supplier is also continuing to pursue additional fabrication opportunities within Vac-Tron."

-Tim Fischer, President

RESULTS



15% increase in sales



4 new employees hired



Lead time on select parts has been reduced by 20%



15% reduction in inventory cost and rework

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